

The products and prices listed below are for stand alone offers ONLY. If a product does not appear on this sheet, business rules may dictate that more than one product is required to order.

**Stand alone pricing is consistent for all Divisions unless noted below**

<b>Northeast, Central and West Divisions</b>			
<b>Stand Alone Pricing- Rate Card</b>			
<b>PRI Services</b>	<b>MRC</b>	<b>Notes</b>	
6 Channel Minimum	\$349	200 minutes of Long Distance included per channel	
Additional Channel (up to 16)	\$14 per channel		
Full PRI (23 channels)	\$489		
DID Block of 20 (native)	\$5		
DID Block of 100 (native)	\$20		
DID (ported)	No Charge		
LD Overage Charge	\$0.03/min	6 second billing increments	
Call Detail Report (CDR)	\$50		
DNIS	\$50		
<b>Installation Fee</b>	<b>\$500</b>	<b>One time fee, not term specific</b>	
<b>Business Class Internet Services</b>			
		<b>BCI Speed</b>	
Starter	\$59.95	12/2 Mbps	2 Emails
Premium	\$99.95	22/5 Mbps	8 Emails
Deluxe	\$189.95	50/10 Mbps	15 Emails
Deluxe 100	\$369.95	100/10 Mbps	20 Emails
Lower Speed tiers only available in Docsis 2 (non - upgraded) markets - less than 15% of footprint			
Starter- Non upgraded markets	\$59.95	6/1 M	2 Emails
Preferred- Non upgraded markets	\$89.95	16/2M	4 Emails
Additional email accounts	\$6.99	Ordered via web portal after installation - not contracted	
<b>Static IP Address Options</b>			
	1	\$14.95	Static IP's offers as 1, 5 or 13. Cannot be combined
	5	\$19.95	IP Justification Form required for 5 or 13 Static IPS
	13	\$34.95	
<b>Webhosting</b>			
Starter	Included		
Business	\$19.95	} Ordered Via Activation Website	
Commerce	\$39.95		
Professional	\$79.95		
Domain Registration fee	\$2.99		

## Business Class Video Services

<b>PRIVATE</b>			up to 20 Outlets
Basic	\$24.95	1 Analog or DTA outlet included	
Info & Entertainment	\$39.95	1 Digital outlet	
Standard	\$69.95	1 Analog or DTA outlet included	
Preferred	\$84.95	1 Digital outlet	
Additional Outlet	\$9.95	2-20 outlets (first outlet included with service)	
High Definition box	\$3.00 - 5.00 - varies	Plus \$9.95 outlet fee for outlet	
by Division			
Additional programming options			
Sports Pack	\$8.95	DCT required. Minimum level of service - Info and Entertainment	
Music Choice	\$29.95	Requires a Box. \$39 Stand Alone	
Canales Selecto	\$15.95		
ESPN 3D	\$0.00	Customers must have Preferred/Digital	
<b>PUBLIC - No bundled discount pricing</b>			Up to 50 Outlets
Basic	\$29.95	1 Analog or DTA outlet included	
Digital Basic Plus	\$49.95	1 Digital outlet	
Digital Standard	\$79.95	2 Digital outlets included	
Digital Deluxe	\$139.95	3 Digital outlets included	
Sports & Entertainment Standard	\$99.95	2 Digital outlets included	
Sports & Entertainment Deluxe	\$179.95	4 High Definition Outlets included	
Digital AO	\$9.95	after 8 = \$5.95	
HD Outlets	\$12.95	after 8 = \$8.95/Digital Box Required	
Additional programming options			
Sports Pack	\$34.95	Digital box required	
Music Choice	\$29.95	Digital box required	
Canales Selecto	\$15.95		
ESPN 3D	\$0.00	Customers must have Preferred/Digital Standard or above <u>and</u>	

## Business Class Voice Services

Full Featured With Voice Mail	\$49.95	Per Line
Full Featured Without Voice Mail	\$44.95	Per Line
Toll Free	\$5.00	Maximum 5 Toll Free
<b>800 Call Origination Fees</b>		
	USA \$0.06	Per Minute
	Canada \$0.09	Per Minute
	Caribbean \$0.09	Per Minute
	Pay Phone \$0.75	Per Minute
Non- Listed	Market Price	Priced between \$2.99 - \$5.00
Non Published	Market Price	

### Voice Activation Fee - Cannot be waived

Voice Activation Fee	\$24.95	per voice line	Max at 4 lines (\$99.80)
Toll Free Activation Fee	\$9.95	per toll free line	One time fee per TF line (max 5)

## Equipment Fee

\$5 equipment fee will be applied to all orders that include a Business Class Internet and/or Business Class Voice product. For orders that include both Internet and Voice service, the \$5 equipment fee should be applied **once** to the Voice section of the contract.

## Stand Alone Installation Fees

12 Months	\$199.00
24 Months	\$99.00
36 Months	\$49.00

**This is a division specific rate sheet, please reference the appropriate Division tab for pricing.**

## Northeast and Central Divisions - Double and Triple Play Pricing

### Double Play Bundles - North and Central

Massachusetts, Connecticut, Vermont, New Hampshire, Rhode Island, New Jersey, Pennsylvania, Maryland, Delaware, West Virginia, Virginia, Michigan, Illinois, Indiana, Virginia, South Carolina, Georgia, Tennessee, Mississippi, Florida, Alabama, Arkansas, Louisiana

#### Internet and Voice

Starter and 1 Voice - \$99.00	Starter BCI (\$59.95) + BCV line (\$49.95) - Bundled Discount ( <del>\$10.90</del> ) = \$99.00 (plus \$5 equipment fee)
Preferred and 2 Voice - \$149.00 - Docsis 2 markets only	Preferred BCI (\$89.95) + 2 BCV Lines (49.95) - Bundled Discount ( <del>\$40.85</del> ) = \$149.00 (plus \$5 equipment fee)
Premium and 2 Voice - \$159.00	Premium BCI (\$99.95) + 2 BCV Lines (49.95) - Bundled Discount ( <del>\$40.85</del> ) = \$159.00 (plus \$5 equipment fee)
Deluxe and 2 Voice - \$249.00	Deluxe BCI (\$189.95) + 2 BCV Lines (49.95) - Bundled Discount ( <del>\$40.85</del> ) = \$249.00 (plus \$5 equipment fee)

#### Voice and TV (Private view only)

Full Featured With Voice Mail	\$49.95	No discount for Voice + TV bundle
Full Featured Without Voice Mail	\$44.95	

#### Private View TV

		up to 20 Outlets
Basic	\$4.95	Note the reduced price for TV when included with another product. No discount is required
Info & Entertainment	\$29.95	
Standard	\$59.95	
Preferred	\$74.95	

#### Internet and TV (Private View)

##### Business Class Internet Services

		BCI Speed	
Starter	\$59.95	12/2 Mbps	2 Emails
Premium	\$99.95	22/5 Mbps	8 Emails
Deluxe	\$189.95	50/10 Mbps	8 Emails
Deluxe 100	\$369.95	100/10 Mbps	15 Emails

#### Private View TV

		up to 20 Outlets
Basic	\$4.95	Note the reduced price for TV when included with another product. No discount is required
Info & Entertainment	\$29.95	
Standard	\$59.95	
Preferred	\$74.95	

#### Double Play Installation Fees

12 Months	\$199.00
24 Months	\$99.00
36 Months	\$49.00

### Triple Play - North and Central Divisions

Combine the Double Offers listed above with discounted video pricing

#### Equipment Fee

\$5 equipment fee will be applied to all orders that include a Business Class Internet and/or Business Class Voice product. For orders that include both Internet and Voice service, the \$5 equipment fee should be applied once to the Voice section of the contract.

## Add - On Pricing

### Business Class Internet Services

Additional email accounts \$6.99 Ordered via web portal after installation - not contracted

#### Static IP Address Options

1	\$14.95	Static IP's offers as 1, 5 or 13. Cannot be combined
5	\$19.95	IP Justification Form required for 5 or 13 Static IPS
13	\$34.95	

### Webhosting

Starter	Included	} Ordered Via Activation Website
Business	\$19.95	
Commerce	\$39.95	
Professional	\$79.95	
Domain Registration fee	\$2.99	

### Business Class Video Services

#### PRIVATE

#### BCTV package prices listed above

##### Up to 20 Outlets

Additional Outlet	\$9.95	2-20 outlets (first outlet included with service)
High Definition box	\$5.00	Plus \$9.95 outlet fee for outlet

#### Additional programming options

Sports Pack	\$8.95	DCT required. Minimum level of service - Info and Entertainment
Music Choice	\$29.95	Requires a Box. \$39 Stand Alone
Canales Selecto	\$15.95	
ESPN 3D	\$0.00	Customers must have Preferred/Digital Standard or above <u>and</u> HD service to

#### PUBLIC - No bundled discount pricing

#### Up to 50 Outlets

Basic	\$29.95	1 Analog or DTA outlet included
Digital Basic Plus	\$49.95	1 Digital outlet
Digital Standard	\$79.95	2 Digital outlets included
Digital Deluxe	\$139.95	3 Digital outlets included
Sports & Entertainment Standard	\$99.95	2 Digital outlets included
Sports & Entertainment Deluxe	\$179.95	4 High Definition Outlets included
Digital AO	\$9.95	after 8 = \$5.95
HD Outlets	\$12.95	after 8 = \$8.95/Digital Box Required

#### Additional programming options

Sports Pack	\$34.95	Digital box required
Music Choice	\$29.95	Digital box required
Canales Selecto	\$15.95	
ESPN 3D	\$0.00	Customers must have Preferred/Digital Standard or above <u>and</u> HD service to

<b>Business Class Voice Services</b>		
Full Featured With Voice Mail	\$49.95	\$10.00 Discount per line indicated on contract when combined with BCI
Full Features Line 4th line and up	\$24.95	Requires 3 full featured lines (basic line does not count as one of the 3rd with or W/O VM- requires data)
Basic (metered) Line	\$21.95 - \$29.95	Requires at least 1 full featured line. Prices based on market - \$21.95, \$24.95, Per Line (.05¢ per minute, after 12 miles from rate center.)
Basic (metered) Line VM	\$5.00	

<b>Basic Line Tiered Pricing</b>		<b>Tiered Markets for Basic Line</b>
Tier 1	\$29.95	Atlanta, California, Michigan, Twin Cities, Savannah, Florida
Tier 2	\$24.95	Arizona, Central Pa, Chicago, Colorado, Connecticut, Indiana, Mid - South
Tier 3	\$21.95	Delaware, Greater Boston, Houston, Maryland, New Jersey, Philadelphia
Toll Free	\$5.00	Maximum 5 Toll Free
<b>800 Call Origination Fees</b>		
	USA \$0.06	Per Minute
	Canada \$0.09	Per Minute
	Caribbean \$0.09	Per Minute
	Pay Phone \$0.75	Per Minute
Non- Listed	Market Price	Priced between \$2.99 - \$5.00
Non Published	Market Price	

<b>Voice Activation Fee - Cannot be waived</b>			
Voice Activation Fee	\$24.95	per voice line	Maxed at 4 lines (\$99.80). 1 time activation fee
Toll Free Activation Fee	\$9.95	per toll free line	One time fee per TF line (max 5)

<b>Installation Fee</b>	
12 Months	\$199.00
24 Months	\$99.00
36 Months	\$49.00

<b>Equipment Fee</b>
\$5 equipment fee will be applied to all orders that include a Business Class Internet and/or Business Class Voice product. For orders that include both Internet and Voice service, the \$5 equipment fee should be applied <u>once</u> to the Voice section of the contract.

This is a division specific rate sheet, please reference the appropriate Division tab for pricing.

## West Division Double and Triple Play Pricing

### Double Play Bundles - West Division

Washington, Oregon, California, Texas, Colorado, Minnesota, Missouri, Utah, Arizona, New Mexico

#### Internet and Voice

Starter and 1 Voice - \$99.00	Starter BCI (\$59.95) + BCV line (\$39.95) - Bundled Discount (\$0.90) = \$99.00 (plus \$5 equipment fee)
Preferred and 2 Voice - Docsis 2 markets only \$149.00	Preferred BCI (\$89.95) + 2 BCV Lines (39.95) - Bundled Discount (\$20.85) = \$149.00 (plus \$5 equipment fee)
Premium and 2 Voice - \$159.00	Premium BCI (\$99.95) + 2 BCV Lines (39.95) - Bundled Discount (\$20.85) = \$159.00 (plus \$5 equipment fee)
Deluxe and 2 Voice - \$249.00	Deluxe BCI (\$189.95) + 2 BCV Lines (39.95) - Bundled Discount (\$20.85) = \$249.00 (plus \$5 equipment fee)

#### Voice and TV (Private view only)

Full Featured With Voice Mail	\$49.95	No discount for Voice + TV bundle
Full Featured Without Voice Mail	\$44.95	

#### Private View TV

		up to 20 Outlets
Basic	\$4.95	Note the reduced price for TV when included with another product. No discount is required
Info & Entertainment	\$29.95	
Standard	\$59.95	
Preferred	\$74.95	

#### Internet and TV (Private View)

#### Business Class Internet Services

		BCI Speed	
Starter	\$59.95	12/2 Mbps	2 Emails
Premium	\$99.95	22/5 Mbps	8 Emails
Deluxe	\$189.95	50/10 Mbps	8 Emails
Deluxe 100	\$369.95	100/10 Mbps	15 Emails

#### Private View TV

		up to 20 Outlets
Basic	\$4.95	Note the reduced price for TV when included with another product. No discount is required
Info & Entertainment	\$29.95	
Standard	\$59.95	
Preferred	\$74.95	

#### Double Play Installation Fees

12 Months	\$199.00
24 Months	\$99.00
36 Months	\$49.00

### Triple Play - West Divisions

Combine the Double Offers listed above with discounted video pricing

## Add - On Pricing

### Business Class Internet Services

Additional email accounts \$6.99 Ordered via web portal after installation - not contracted

#### Static IP Address Options

1	\$14.95	Static IP's offers as 1, 5 or 13. Cannot be combined IP Justification Form required for 5 or 13 Static IPS
5	\$19.95	
13	\$34.95	

### Webhosting

Starter	Included	} Ordered Via Activation Website
Business	\$19.95	
Commerce	\$39.95	
Professional	\$79.95	
Domain Registration fee	\$2.99	

### Business Class Video Services

#### PRIVATE

#### BCTV package prices listed above

#### Up to 20 Outlets

Additional Outlet	\$9.95	2-20 outlets (first outlet included with service)
High Definition box	\$3.00	Plus \$9.95 outlet fee for outlet

#### Additional programming options

Sports Pack	\$8.95	DCT required. Minimum level of service - Info and Entertainment
Music Choice	\$29.95	Requires a Box. \$39 Stand Alone
Canales Selecto	\$15.95	
ESPN 3D	\$0.00	Customers must have Preferred/Digital Standard or above <u>and</u> HD service to receive the channel

#### PUBLIC - No bundled discount pricing

#### Up to 50 Outlets

Basic	\$29.95	1 Analog or DTA outlet included
Digital Basic Plus	\$49.95	1 Digital outlet
Digital Standard	\$79.95	2 Digital outlets included
Digital Deluxe	\$139.95	3 Digital outlets included
Sports & Entertainment Standard	\$99.95	2 Digital outlets included
Sports & Entertainment Deluxe	\$179.95	4 High Definition Outlets included
Digital AO	\$9.95	after 8 = \$5.95
HD Outlets	\$12.95	after 8 = \$8.95/Digital Box Required

#### Additional programming options

Sports Pack	\$34.95	Digital box required
Music Choice	\$29.95	Digital box required
Canales Selecto	\$15.95	
ESPN 3D	\$0.00	Customers must have Preferred/Digital Standard or above <u>and</u> HD service to receive

### Business Class Voice Services

Full Featured With Voice Mail	\$39.95	Price when included with Data - Stand Alone price, see first page
Full Features Line 4th line and up	\$24.95	Requires 3 full featured lines (basic line does not count as one of the 3rd lines) with or W/O VM- requires data
Basic (metered) Line	\$21.95 - \$29.95	Requires at least 1 full featured line. Prices based on market - \$21.95, \$24.95, \$29.95
		Per Line (.05¢ per minute, after 12 miles from rate center.)
Basic (metered) Line VM	\$5.00	

Basic Line Tiered Pricing		Tiered Markets for Basic Line	
Tier 1	\$29.95	Atlanta, California, Michigan, Twin Cities, Savannah, Florida	
Tier 2	\$24.95	Arizona, Central Pa, Chicago, Colorado, Connecticut, Indiana, Mid - South (Nashville, Memphis, Knoxville), New Mexico, North New England, Portland, Potomac, Salt Lake City, Seattle	
Tier 3	\$21.95	Delaware, Greater Boston, Houston, Maryland, New Jersey, Philadelphia Metro, Pittsburgh	
Toll Free	\$5.00	Maximum 5 Toll Free	
<b>800 Call Origination Fees</b>			
	USA \$0.06	Per Minute	
	Canada \$0.09	Per Minute	
	Caribbean \$0.09	Per Minute	
	Pay Phone \$0.75	Per Minute	
Non- Listed	Market Price	Priced between \$2.99 - \$5.00	
Non Published	Market Price		
<b>Voice Activation Fee - Cannot be waived</b>			
Voice Activation Fee	\$24.95	per voice line	Maxed at 4 lines (\$99.80). 1 time activation fee
Toll Free Activation Fee	\$9.95	per toll free line	One time fee per TF line (max 5)

Installation Fee	
12 Months	\$199.00
24 Months	\$99.00
36 Months	\$49.00

**Equipment Fee**  
 \$5 equipment fee will be applied to all orders that include a Business Class Internet and/or Business Class Voice product. For orders that include both Internet and Voice service, the \$5 equipment fee should be applied **once** to the Voice section of the contract.

**Pricing for PRI is nationally consistent. All bundled discounts should be applied to the PRI product and**

<b>Stand Alone Pricing- Rate Card</b>		
<b>PRI Services</b>	<b>MRC</b>	<b>Notes</b>
6 Channel Minimum	\$349	200 minutes of Long Distance included per channel
Additional Channel (up to 16)	\$14 per channel	
Full PRI (23 channels)	\$489	
DID Block of 20 (native)	\$5	
DID Block of 100 (native)	\$20	
DID (ported)	No Charge	
LD Overage Charge	\$0.03/min	6 second billing increments
Call Detail Report (CDR)	\$50	
DNIS	\$50	
<b>Installation Fee</b>	<b>\$500</b>	<b>One time fee, not term specific</b>

<b>Business Class Trunks + Internet Package</b>			
<b>Business Class Internet</b>	<b>6 Channel BCTrunk</b>	<b>23 Channel BCTrunk</b>	<b>Discount applied to PRI on contract</b>
<b>22/5 BCI</b>	<b>\$399.00</b>	<b>\$550.00</b>	<b>6 Channel - \$49.95</b>
			<b>23 Channel - \$38.95</b>
<b>50/10 BCI</b>	<b>\$489.00</b>	<b>\$599.00</b>	<b>6 Channel - \$49.95</b>
			<b>23 Channel - \$79.95</b>
<b>100/10 BCI</b>	<b>\$650.00</b>	<b>\$699.00</b>	<b>6 Channel - \$68.95</b>
			<b>23 Channel - \$159.95</b>
<b>Installation Charge for PRI - regardless of term length</b>			
<b>\$500</b>			